

## ANNOUNCEMENTS – April 2011

The Tensioned Cable System for mounting solar panels is now targeted for installation in a 7.7 KW system at a university in Ohio! To celebrate, we are presenting a **Special** installed price of \$4,99 per watt for roof mount systems (and \$5.49 per watt for ground mount) up to 5 KW that use the TCS, including (Made in USA) crystalline PV panels (25 year warranty), grid-tied inverter (10 year warranty), and all other components, through June 2011, for those who qualify.

CALL for details and find out if your site qualifies. We encourage you to try to find a better installed price for the same equipment and installation. Our new mounting system reduces system costs significantly. Given the financial incentives currently available (especially in Washington State), an investment in a grid-tied solar electric system returns cash into your pocket, particularly when comparing to money sitting in a bank account. **Energy Security** obtained with (Present Worth) cash as well! The Call For Solar Pioneers still stands, as shown below from our March 2011 announcement.

Modest sized ground mounted grid-tied solar PV systems installed **on farms** fare the best for incorporating solar - as sort of a crop. System (collector) positioning can be optimized, while a suitable roof top is not required. Commercial PV systems do well because of the USDA REAP Grants that are available to businesses and **farmers**.

<b>System</b>	<b>Price</b>	<b>Installed Cost</b>	<b>Present Worth</b>
<b>In Washington</b>  <b>(Grid-Tied)</b>	<b>\$/W</b>  <b>OES Special!</b>	<b>EXAMPLE</b> <b>5 KW Grid-Tied</b> <b>BEFORE Financial</b> <b>Incentives</b> <b>w/ TCS Mounting</b>	<b>AFTER application of</b> <b>Financial Incentives</b> <b>(Tax Credits,</b> <b>Production Incentives,</b> <b>and USDA Grant*)</b>
Residential <b>Roof</b> Mount	<b>\$4.99/Watt</b>	\$24,950	<b>+ \$4,300</b>
Residential <b>Ground</b> Mount	<b>\$5.49/Watt</b>	\$27,450	<b>+ \$1,800</b>
Commercial <b>Roof</b> Mount	<b>\$4.99/Watt</b>	\$24,950	<b>+ \$10,550</b>
Commercial <b>Ground</b> Mount	<b>\$5.49/Watt</b>	\$27,450	<b>+ \$8,175</b>
<b>Put money in a BANK</b>	<b>N/A</b>	<b>\$(any amount]</b>	<b>\$0</b>
<b>System</b>	<b>Price</b>	<b>Installed Cost</b>	<b>Present Worth</b>
<b>Outside of Washington</b>  Commercial Only	<b>(not including</b> <b>Shipping)</b>		<b>(NO Production</b> <b>Incentive, BUT with</b> <b>USDA Grant*)</b>
<b>Roof</b> Mount	<b>\$4.99/Watt</b>	\$24,950+tax	<b>+ \$3,550-tax</b>
<b>Ground</b> Mount	<b>\$5.49/Watt</b>	\$27,450+tax	<b>+ 1,550-tax</b>

\*Commercial businesses (including Farms) in USDA defined Rural Areas qualify for a 25% grant

**Present Worth** is the current value of an investment given all future returns for a given period of time (the 25 year service life of solar PV systems, which will still continue long past...). A positive Present Worth is like converting a stack of money into an income generating asset (which gives it all back to you over time) IN ADDITION to giving yourself a

lump of cash equivalent to the present worth value! A bank account will never do that for you, but a working, modern solar electric system will indeed work for you.

Olympic Energy Systems of Port Townsend is formally announcing its new system for mounting solar panels that promises low cost and high value with major progress towards true sustainability. The innovative system departs from the conventional to allow more local input into our energy future.



Roof Mount



Ground Mount

## **Tensioned Cable System for mounting solar panels [patent pending]**

**Roof Mount with no roof penetrations** and **Ground Mount with no foundations**

### **A CALL FOR PIONEERS**

We are looking for those who would be interested in going solar with home grown innovated technology, pioneers to spur us on to real sustainability and local job growth.

Those who implement our pre-production solar panel mounting systems will have a Special Discount installed system price, with the assurance that any improvements made by the time of full production (and a result of production processes still in work) will be retrofit Free Of Charge. Benefits accrue immediately, as hardware and installation costs are lower than any other approach available today. We develop systems with small arrays to multiple-string arrays from less than 1 KW to over 100 KW grid-tied.

Review our mounting kits summarized in our [TCS Brochure](#)

Visit our website for further information at [www.olympicenergysystems.com](http://www.olympicenergysystems.com)

Olympic Energy Systems, Inc.

907 19<sup>th</sup> Street

Port Townsend, WA 98368

**(360) 301-5133**

[OlympicEnergy@aol.com](mailto:OlympicEnergy@aol.com)

